

TRADE LIST

To Nurserymen Only

FALL

1954

SPRING

1955

SEE OUR SPECIALTIES
INSIDE



TENNESSEE VALLEY NURSERY

Hoskins A. Shadow

WINCHESTER, TENNESSEE

TO THE WHOLESALE TRADE

It is a pleasure to mail you this price list and we hope that it will serve to our mutual advantage.

We strive to produce High Quality Nursery stock that will please your customers and make for repeat business.

We wish to extend to you a cordial invitation to visit our nursery at your convenience.

Again we express our sincere appreciation for the business you have favored us with in past seasons and say that as ever, our aim is to merit your continued patronage.

Sincerely yours,

TENNESSEE VALLEY NURSERY

Hoskins A. Shadow, Owner

Phone 2652

Night 2106

Winchester, Tennessee



INDEX

	Pages
Terms and Conditions of Sale	2
Broad-Leaf Evergreens	3
Conifers	6
Flowering Shrubs and Trees	8
Mail Order Stock	12
Liners	13
Fruit Trees	14
Shade Tree Liners	15
Thought for the Day	16



Order your *Cornus florida rubra* liners NOW!

TERMS AND CONDITIONS OF SALE

This list cancels all previous quotations

PRICES—All prices are f.o.b. Winchester, Tennessee. Boxing or Baling are extra at cost, on less than carload and truck load lots. Prices are subject to change without notice.

TERMS—30 days net, 2% discount 10 days from date of shipment. These terms are offered to those of established credit. Cash, security, or satisfactory references are required from unknown parties. **Where cash accompanies order, packing is free.**

CLAIMS—All claims must be made within ten days after receipt of stock.

GUARANTEE—We accept all orders subject to crop conditions, and we reserve the right to cancel a portion of the stock, or all thereof, should injury befall our stock from hail, wind-storm, frost, other weather conditions, error in count, insect and disease injury, or other natural causes beyond our control. We are careful to keep our varieties true to name and will replace any portion of the stock that may prove otherwise, or refund the price paid for such portions. It is agreed that the original price shall be the maximum damages the purchaser is entitled to.

TRANSPORTATION RISKS—Our stock is packed with the greatest of care; therefore, **OUR RESPONSIBILITY ENDS UPON DELIVERY TO CARRIER. WE ARE NOT LIABLE FOR DELAYS IN TRANSIT.**

TRUCK SERVICE—Local delivery Trucks and Trailors are available. Some, of which, are Insulated. The average charge is about 40 cents per mile one way.

TENNESSEE VALLEY NURSERY

Hoskins A. Shadow

Phone 2652

Night 2106

Winchester, Tennessee

BROAD-LEAF EVERGREENS

ABELIA grandiflora

Glossy Abelia

Dark green glossy foliage, pink fading to white bell shaped flowers from early Spring until Frost.

	10 Rate Each	100 Rate Each
12-18" Bare Root	\$.45	\$.40
18-24" Well branched Bare Root . . . . .	.65	.60
2- 3' Heavily branched Bare Root	1.00	.75
2- 3' Heavily branched B & B	1.25	1.00
3- 4' Heavily branched B & B	1.75	1.50

BERBERIS mentorensis

Mentor Barberry

"Drought resistant Mentor Barberry". No blight—no pruning. The finest evergreen plant for hedges.

12-15" Bare Root	\$.45	\$.40
15-18" Bare Root . . . . .	.55	.50
18-24" Bare Root . . . . .	.65	.60

BUXUS sempervirens

Common Boxwood

The most popular variety of the Boxwoods. Small, smooth dark glossy green leaves growing very close to one another. Extremely compact grower.

8-10" Bare Root	\$.60	\$.50
10-12" Bare Root . . . . .	.80	.75
10-12" B & B	1.10	1.00
12-15" B & B	1.50	1.25
15-18" B & B	1.75	1.50

EUONYMUS patens (E. Kiautschovicus)—

Spreading Euonymus (Large Leaf Variety)

Vigorous grower, small white flowers in mid-summer, followed by pink seed. Withstands drought remarkably well.

12-15" Bare Root	\$.75	\$.60
15-18" Bare Root	1.00	.85
15-18" B & B	1.50	1.25
18-24" B & B	1.75	1.50
24-30" B & B	2.00	1.75

Order your Cornus florida rubra liners NOW!

BROAD-LEAF EVERGREENS—Continued

EUONYMUS patens (E. Kiautschovicus)—

Spreading Euonymus (Small Leaf Variety)

This is a juvenile form of the preceeding Euonymus, more evergreen, does not fruit.

	10 Rate Each	100 Rate Each
12-15" Bare Root	\$.75	\$.60
15-18" Bare Root	1.00	.85
15-18 B & B	1.50	1.25
18-24" B & B	1.75	1.50
24-30" B & B	2.00	1.75

**ILEX crenata convexa (bullata)—Convex Japan-
ese Holly**

Glossy green convex leaves, fruit jet black. One of the handsomest of the low growing Hollies. Prefers some shade.

12-15" B & B	\$1.50	\$1.25
15-18" B & B	1.75	1.50

**ILEX crenata rotundifolia—Round-leaf Japanese
Holly**

Dark green, glossy nearly round leaves, black fruit. Compact slow grower. One of the hardiest of the crenata species.

12-15" B & B	\$1.50	\$1.25
15-18" B & B	1.75	1.50
18-24" B & B	2.25	2.00

ILEX opaca femina **American Holly**

Our native Holly. Green the year round. Has large, shiny green, thorny leaves. Produces an abundance of red berries.

2-3' B & B	\$3.25	\$3.00
3-4' B & B	4.25	4.00
4-5 B & B	5.25	5.00

ILEX opaca (seedlings) **American Holly**

Our native Holly. Green the year round. Has large, shiny green, thorny leaves. Some trees bear bright red berries (female), while others (male) do not. It is necessary to have a male Holly growing close by for pollination.

2-3' B & B	\$2.25	\$2.00
3-4' B & B	3.25	3.00
4-5' B & B	4.25	4.00

BROAD-LEAF EVERGREENS—Continued

ILEX vomitoria femina

Yaupon Holly

Small, deep olive-green foliage and bright red berries.

	10 Rate Each	100 Rate Each
18-24" B & B	\$2.25	\$2.00
2- 3' B & B	2.75	2.50
3- 4' B & B	3.75	3.50

JASMINE floridum

Showy Jasmine

Weeping semi-evergreen shrub, with dark green foliage. Yellow blooms in early Spring and scattered throughout the Summer.

12-18" Bare Root	\$.35	\$.30
18-24" Bare Root .....	.45	.40
2- 3' Bare Root .....	.65	.60
2- 3' B & B	1.10	1.00

**LIGUSTRUM lucidum macrophyllum — Wax
Leaved Privet**

Hardest of the wax leaved privets. Withstands winters as far north as Washington, D. C.

18-24" B & B	\$1.25	\$1.00
2- 3' B & B	1.75	1.50

MAGNOLIA grandiflora

Southern Magnolia

The popular evergreen Magnolia Tree of the South. Big glossy green leaves and large creamy white fragrant blossoms.

2-3' B & B	\$2.25	\$2.00
3-4' B & B	3.25	3.00
4-5' B & B	4.25	

NANDINA domestica

Nandina

Semi-evergreen shrub. Leaves turn crimson in Fall, which is a beautiful background for the clusters of red berries.

15-18" B & B	\$1.25	\$1.00
18-24" B & B	1.50	1.25
24-30" B & B	1.75	1.50

VIRBURNUM burkwoodi—Burkwood Viburnum

Often called the "Evergreen Carlesi." The glossy, green leaves hold on most of the winter, but fall as Spring approaches. The pink-tinged white blossoms are borne in clusters and are very fragrant. Hardy. Own root.

12-18" Bare Root	\$.90	\$.75
------------------------	--------	--------

CONIFERS

BIOTA—See *Thuja orientalis*

JUNIPERUS chinensis pfitzeriana—Pfitzer Juniper

The most popular of the spreading Junipers. Has grey-green foliage. Will grow in almost any location.

	10 Rate Each	100 Rate Each
15-18" B & B	\$1.75	\$1.50
18-24" B & B	2.25	2.00
24-30" B & B	2.75	2.50
30-36" B & B	3.00	2.75

J. communis hibernica Irish Juniper

Slender columnar form, with grey-green foliage.

2-3' B & B	\$1.50	\$1.25
3-4' B & B	1.75	1.50
4-5' B & B	2.00	1.75

THUJA or. aurea nana—Berckmann's Golden Arborvitae

Compact, dwarf grower. Golden yellow foliage.

15-18" B & B	\$1.50	\$1.25
18-24" B & B	1.75	1.50
24-30" B & B	2.00	1.75
30-36" B & B	2.25	2.00

THUJA or. compacta Compact Arborvitae

Dark green, upright, compact grower.

18-24" B & B	\$1.50	\$1.25
24-30" B & B	1.75	1.50
30-36" B & B	2.00	1.75
36-42" B & B	2.25	2.00

THUJA or. elegantissima Yellow Column Arborvitae

Pyramid, compact grower. Golden yellow foliage.

2-3' B & B	\$1.75	\$1.50
3-4' B & B	2.00	1.75
4-5' B & B	2.25	2.00

CONIFERS—Continued

THUJA or. excelsa

Excelsa Arborvitae

Compact, broad pyramidal grower, with dark green foliage. The best of the upright Oriental Arborvitae.

	10 Rate Each	100 Rate Each
2-3' B & B	\$1.75	\$1.50
3-4' B & B	2.00	1.75
4-5' B & B	2.25	2.00

THUJA or. fruitlandi

Fruitland's Arborvitae

Habit of growth similar to aurea nana (Berckmann's Golden Arborvitae), but has dark green foliage.

15-18" B & B	\$1.50	\$1.25
18-24" B & B	1.75	1.50
24-30" B & B	2.00	1.75
30-36" B & B	2.25	2.00

THUJA or. tibbsi

Tibbsi Arborvitae

Compact, pyramidal grower, with bright green foliage. Hardier than Bakeri.

2-3' B & B	\$1.75	\$1.50
3-4' B & B	2.00	1.75
4-5' B & B	2.25	2.00

TSUGA canadensis

Canadian Hemlock

A most popular evergreen. Native of America. Strong grower, beautifully shaped, graceful, good foliage.

2-3' B & B	\$3.25	\$3.00
3-4' B & B	4.25	4.00
4-5' B & B	5.25	5.00

Have you ordered your *Cornus florida rubra* liners?

FLOWERING SHRUBS AND TREES

AMYGDALUS persica (Prunus persica), **Dble. Red Flowering Peach**

A mass of beauty in early Spring with its Double Red blossoms. Blooms before leafing out. Small tree.

	10 Rate Each	100 Rate Each
2-3' Branched	\$.45	\$.40
3-4' Branched .....	.55	.50
4-5' Branched .....	.65	.60
5-6' Branched .....	.75	.70

ABELIA—See Broad-leaf Evergreens

BERBERIS thunbergi atropurpurea—Redleaf **Jap. Barberry**

Has reddish-purple foliage with red berries that hang on until Spring. Should be planted in the sun for best color. Vigorous grower.

15-18"	\$.45	\$.40
18-24" .....	.55	.50
24-30" .....	.65	.60

CALYCANTHUS floridus **Sweet Shrub**

Glossy green foliage. Fragrant, dark reddish-brown flowers in Spring.

12-18"	\$.35	\$.30
18-24" .....	.45	.40
2- 3' .....	.55	.50

CORNUS florida **White Flowering Dogwood**

Among the best of native Spring flowering small trees. White single flowers. Brilliant autumn foliage with red berries.

18-24" Bare Root	\$.40	\$.30
2- 3' Bare Root	1.00	.75
3- 4' Bare Root	1.25	1.00

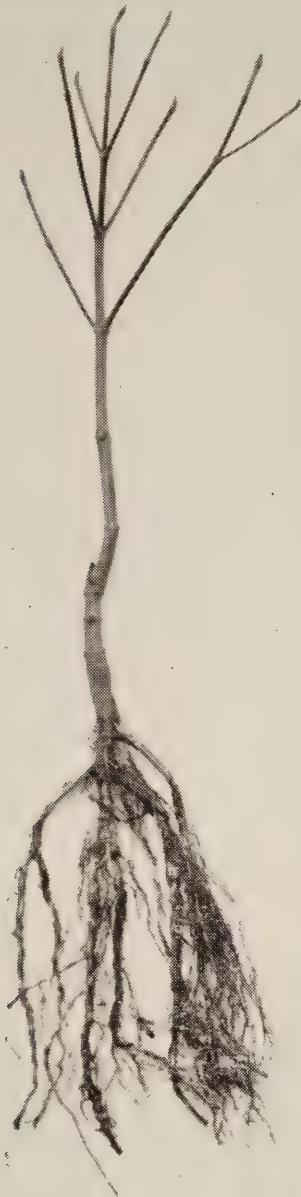
CORNUS florida plena—Dble. White Flowering **Dogwood**

Semi-double white flowers. Vivid autumn foliage with red berries.

6-12" Bare Root	\$.60	\$.50
12-18" Bare Root	1.00	.75
18-24" Bare Root	1.25	1.00
24-30" Bare Root	1.50	1.25

**Have you ordered your Cornus florida rubra
liners?**

FLOWERING SHRUBS AND TREES—Continued



**Pink Flower-
ing Dogwood
properly
grown.**

**We root
prune our
Dogwoods
and develop
fibrous
root system.**

**CORNUS florida rubra—Red Flowering Dog-
wood**

"America's Favorite Flowering Tree." Deep pink single flowers in Spring. Foliage colors beautifully in Fall with red berries that hang on most of the winter.

	10 Rate Each	100 Rate Each
6-12" Bare Root	\$.60	\$.50
12-18" Bare Root	1.00	.75
18-24" Bare Root	1.25	1.00
24-30" Bare Root	1.50	1.25
30-36" Bare Root	1.75	1.50
24-30" B & B 2 years	2.50	2.25
30-36" B & B 2 years	3.50	3.00

**CRAB APPLE, FLOWERING—See Malus
DOGWOOD—See Cornus**

FLOWERING SHRUBS AND TREES—Continued

JASMINUM nudiflorum **Winter Jasmine**

Drooping branches, yellow blossoms in early Spring before the leaves appear.

	10 Rate Each	100 Rate Each
12-18" Bare Root	\$.35	\$.30
18-24" Bare Root . . . . .	.45	.40
2- 3' Bare Root . . . . .	.65	.60
2- 3' B & B	1.10	1.00

MAGNOLIA grandiflora—See Broad-leaf Evergreens

MAGNOLIA soulangeana **Chinese Magnolia**

The most popular of the Magnolias whose flowers appear before the leaves. A mass of beauty in early Spring. Flowers open light purple at base, shading to pink at the tips, inside of petals clear pink to white, Upright grower.

2-3' B & B	\$2.75	\$2.50
3-4' B & B	3.75	3.50
4-5' B & B	5.00	4.50
5-6' B & B	6.00	5.50

MALUS **Flowering Crab Apple**

Flowering Crabs have few rivals among the Spring flowering trees. They have a wide range of color, are hardy and thrive in almost any soil. Many varieties bear ornamental fruit which hang on till Fall and some till Spring, furnishing food for the birds.

2-3' 1 Year Buds	\$.50	\$.40
3-4' 1 Year Buds . . . . .	.60	.50
4-5' 1 Year Buds . . . . .	.90	.75
5-6' 1 Year Buds	1.15	1.00

M. almey **Almey's Crab**

An outstanding new variety. Carmen buds, opening to crimson. White marking at base of each petal. Holds color well. Blooms at early age. Large blossoms. Fruit hangs on till Spring.

M. atrosanguinea **Carmine Crab**

Red buds, opening to deep pink. Glossy green foliage. An excellent variety.

M. coronaria **Wild Sweet Crab**

Deep pink blossoms fading to white. Delicately fragrant.

M. eleyi **Eleyi Crab**

The best of the purple or red-leaf Crabs. Covered with clusters of purplish-red blossoms in the Spring, followed by showy purple-red fruit.

M. hopa **Red Flowering Crab**

Upright grower. Rose-pink flowers. Fruit red inside and out. Blooms at an early age. Very striking.

M. scheideckeri **Scheideckeri Crab**

Upright grower. Semi-double pink flowers. Waxy yellow fruit. Branches form narrow pyramidal heads.

PEACH, FLOWERING—See *Amygdalus persica*

PRUNUS newport

Purple Leaf Plum

A semi-dwarf, upright grower with reddish-purple foliage, delicate pink flowers and small red fruit.

	10 Rate Each	100 Rate Each
2-3' Mostly whips	\$.45	\$.40
3-4' Branched . . . . .	.55	.50
4-5' Branched . . . . .	.65	.60

PRUNUS thundercloud

Purple Leaf Plum

Best of the purple leaf plums. Holds its bronze-purple foliage throughout the entire season. Upright, strong grower.

2-3' Mostly whips	\$.45	\$.40
3-4' Mostly whips . . . . .	.55	.50
4-5' Mostly whips . . . . .	.65	.60

VIBURNUM carlesi

Korean Spice Viburnum

Round, leathery foliage. Very fragrant flowers that unfold with the leaves in the Spring. The pink-tinged white blossoms are borne in clusters and are very fragrant. This is the aristocrat of the entire Viburnum family.

12-15" Bare Root	\$1.50	\$1.25
12-18" B&B	2.25	2.00
18-24" B&B	2.75	2.50

VIBURNUM dentatum

Arrow Viburnum

White flowers, berries blue-black. Autumn coloring purple and red. Thrives in wet soil.

2-3' Bare Root	\$.45	\$.40
3-4' Bare Root . . . . .	.55	.50

**VIBURNUM juddi
Viburnum**

Improved "Carlesi"

Same description as carlesi, but better foliage. Resistant to leaf spot. Budded on lantana.

12-15" Bare Root	\$1.50	\$1.25
15-18" B&B	2.25	2.00
18-24" B&B	2.75	2.50

VIBURNUM lantana

Wayfaring Viburnum

A vigorous shrub, with soft heavy foliage; white flowers in May, followed by red berries turning to black as they ripen.

18-24" Bare Root	\$.40	\$.35
2- 3' Bare Root . . . . .	.55	.50
3- 4' Bare Root . . . . .	.70	.65

MAIL ORDER STOCK SUITABLE FOR POTTING AND CANNING

F. Tr.—Field Grown, Transplanted

	100 Rate Each
ABELIA Edward Goucher	
2 yr. F.Tr. 15-18"	\$.30
ABELIA grandiflora	
2 yr. F.Tr. 18-24" .....	.30
BERBERIS mentorensis	
2 yr. F.Tr. 12-15" .....	.25
EUONYMUS Kiautschovicus	
2 yr. F.Tr. 15-18" .....	.35
(Large Leaf Patens)	
EUONYMUS Kiautschovicus	
2 yr. F.Tr. 15-18" .....	.35
(Small Leaf Patens)	
JASMINUM floridum F.Tr. 18-24" .....	.30
JASMINUM nudiflorum F.Tr. 18-24" .....	.30
JUNIPERUS pfitzeriana, Green	
F.Tr. 6-9" .....	.20
JUNIPERUS pfitzeriana, Green	
F.Tr. 9-12" .....	.27½
JUNIPERUS pfitzeriana, Green	
F.Tr. 12-15" .....	.40
JUNIPERUS pfitzeriana, Green F.Tr. 4-6" ..	.15
JUNIPERUS pfitzeriana, Green F.Tr. 6-9" ..	.20
MAHONIA beali 1 yr. Seedling .....	.06
(Suitable for potting)	
SPIREA Anthony Waterer, Bushy F.Tr. 4-6" ..	.10
SPIREA Anthcny Waterer, Bushy F.Tr. 6-9" ..	.15
SPIREA Anthony Waterer, Bushy	
F.Tr. 9-12" .....	.20
VIBURNUM burkwoodi F. Tr. 8-12" .....	.20
VIBURNUM burkwoodi F.Tr. 12-15" .....	.35

Order your *Cornus florida rubra* liners NOW!

LINERS THAT WILL PLEASE

Grown from Softwood Cuttings in Open Beds and Field Rows.

Minimum Order, 100 of a Variety and Size.

Please Order in Multiples of Twenty-Five.

BG—Bed Grown

F. Tr.—Field Grown, Transplanted

RC—Rooted Cuttings

	100 Rate Each
ABELIA Edward Goucher F.Tr. 8-12"	\$.18
ABELIA grandiflora F.Tr. 8-12" .....	.15
BERBERIS mentorensis RC .....	.08
BERBERIS mentorensis F.Tr. 6-9" .....	.15
CHAENOMELES (Cydonia) Hybrid-Red BG 6-9" .....	.10
CHAENOMELES (Cydonia) Hybrid-Red BG 9-12" .....	.15
CHAENOMELES (Cydonia) Hybrid-Pink BG 6-9" .....	.10
CHAENOMELES (Cydonia) Hybrid-Pink BG 9-12" .....	.15
EUONYMUS Kiautschovicus RC .....	.06
(Large Leaf Patens)	
EUONYMUS Kiautschovicus F.Tr. 9-12" ..	.15
(Large Leaf Patens)	
EUONYMUS Kiautschovicus RC .....	.06
(Small Leaf Patens)	
EUONYMUS Kiautschovicus F.Tr. 9-12" ..	.15
(Small Leaf Patens)	
ILEX cornuta burfordi RC .....	.08
ILEX cornuta burfordi BG 6-8" .....	.12½
ILEX crenata convexa (bullata) RC .....	.07
ILEX crenata rotundifolia RC .....	.07
ILEX crenata rotundifolia BG 4-6" .....	.12½
JASMINUM floridum BG 6-8" .....	.07
JASMINUM floridum BG 8-12" .....	.10
JASMINUM nudiflorum BG 6-8" .....	.07
JASMINUM nudiflorum BG 8-12" .....	.10

FRUIT TREES

PEACH—June Budded

	100 Rate Each	1000 Rate Each
6-12" .....	.15	.12
12-18" .....	.18	.15
18-24" .....	.20	.18
2- 3' .....	.25	.20

Varieties

Dixired	Redhaven
Dixigem	Halehaven
Elberta	Sullivans Early Elberta
Golden Jubilee	

PEACH—One Year Dormant Bud

2-3', 5/16" Caliper

Well branched25	.20
---------------------	-----	-----

3-4', 7/16" Caliper

Well branched35	.30
---------------------	-----	-----

4-5', 9/16" Caliper

Well branched45	.40
---------------------	-----	-----

5-6', 11/16" Caliper

Well branched55	.50
---------------------	-----	-----

Varieties

Halehaven	Belle of Georgia
J. H. Hale	Early Elberta
Redhaven	Elberta
Sullivans Early Elberta	Golden Jubilee

Order your *Cornus florida rubra* liners NOW!

SHADE TREE LINERS

ACER Dasycarpum, Soft or Silver Maple

	100 Rate Each	1000 Rate Each
6-12" Seedlings	\$1.75	\$15.00
12-18" Seedlings	2.50	20.00
18-24" Seedlings	3.50	30.00
2-3' Seedlings	4.50	40.00

ACER Saccharum, Sugar or Hard Maple

6-12" Seedlings	\$5.00	\$40.00
12-18" Seedlings	7.00	60.00



Have you ordered your *Cornus florida rubra* liners?

VIRBURNUM burkwoodi—Burkwood Viburnum

Often called the "Evergreen Carlesi." The glossy, green leaves hold on most of the winter, but fall as Spring approaches. The pink-tinged white blossoms are borne in clusters and are very fragrant. Hardy. Own root.

	10 Rate Each	100 Rate Each
12-18" Bare Root	\$.90	\$.75

YO' ALL COME!

TENNESSEE NURSERYMEN'S ASSOCIATION
50TH ANNIVERSARY
 MEETING
 JAN. 30-31, FEB. 1, '55

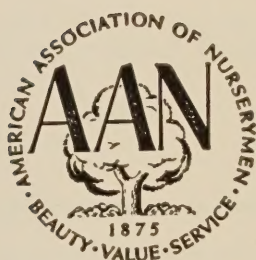
HOTEL
ANDREW JACKSON
 Nashville, Tennessee



THOUGHT FOR THE DAY

"It's unwise to pay too much, but it's worse to pay too little. When you pay too much, you lose a little money—that is all. When you pay too little, you sometimes lose everything, because the thing you bought was incapable of doing the thing it was bought to do. The common law of business balance prohibits paying a little and getting a lot—it can't be done. If you deal with the lowest bidder, it is well to add something for the risk you run. And if you do that, you will have enough to pay for something better."

—John Ruskin



Have you ordered your *Cornus florida rubra* liners?

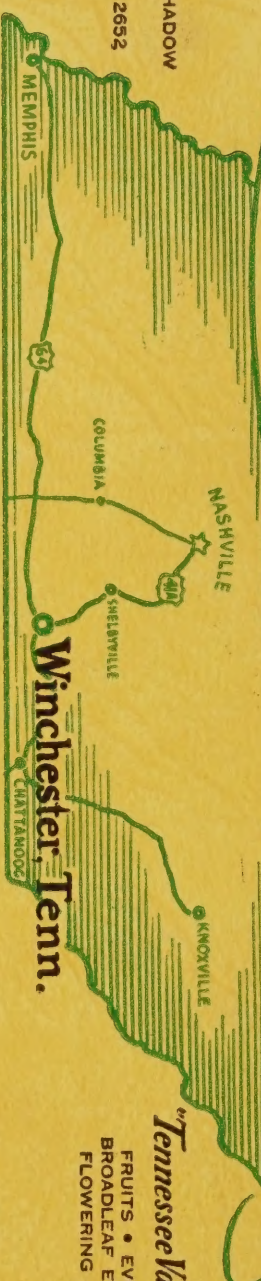


PLAN TO VISIT OUR NURSERY

TENNESSEE VALLEY NURSERY

HOSKINS A. SHADOW
OWNER

TELEPHONE 2652



"Tennessee Valley Grown"

FRUITS • EVERGREENS
BROADLEAF EVERGREENS
FLOWERING DOGWOOD

Located Two Miles West Of Winchester On U. S. 64